Preliminaries

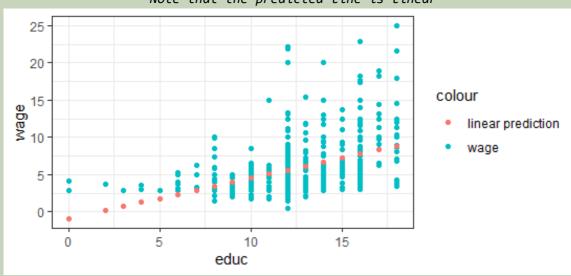
It involves set up steps like rm and install.packages commands (for tidyverse, stargazer and magrittr packages).

[1]- Linear in variables

[1]

```
Regression with quadratic term
                                                                        [2]- Non-Linear in variables
Script Editor
wage1 <- read.csv("C:\\Users\\amalz\\OneDrive\\Desktop\\wage1.csv")</pre>
 model_1 <- lm(wage ~ educ, wage1)</pre>
 summary(model_1)
 wage1 %<>% mutate(wagehat1 = fitted(model 1))
                                                                    These commands are
                                                                    self explanatory.
 ggplot(data = wage1, mapping = aes(x = educ)) +
   theme bw() +
   geom_point(mapping = aes(y = wage, col = 'wage')) +
   geom_point(mapping = aes(y = wagehat1, col = 'linear prediction'))
wage1 %<>% mutate(educsq = educ^2)
model_2 <- lm(wage - educ + educsq, wage1)<-- wage = beta0 + beta1*educ + beta2*educsq + u
 summary(model 2)
 wage1 %<>% mutate(wagehat2 = fitted(model_2))
                                                                                                  [2]
 ggplot(data = wage1, mapping = aes(x = educ))
   theme bw(
   geom_point(mapping = aes(y = wage, col = 'wage')) +
geom_point(mapping = aes(y = wagehat2, col = 'linear prediction'))
Console and Plots pane
lm(formula = wage ~ educ, data = wage1)
Residuals:
           1Q Median
                        3Q
 -5.3396 -2.1501 -0.9674 1.1921 16.6085
          Estimate Std. Error t value Pr(>|t|)
(Intercept) -0.90485
                  0.68497 -1.321
                    0.05325 10.167
                                  <2e-16 ***
           0.54136
educ
```

Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1 Residual standard error: 3.378 on 524 degrees of freedom Multiple R-squared: 0.1648, Adjusted R-squared: 0.1632 F-statistic: 103.4 on 1 and 524 DF, p-value: < 2.2e-16 Note that the predicted line is linear



```
Call:
lm(formula = wage ~ educ + educsq, data = wage1)
Residuals:
             1Q Median
    Min
                            30
                                   Max
-6.8722 -2.0002 -0.7472 1.2642 17.0159
Coefficients:
            Estimate Std. Error t value Pr(>|t|)
                                3.707 0.000232 ***
(Intercept) 5.40769
                      1.45886
                       0.24149 -2.516 0.012181 *
educ
           -0.60750
educsq
            0.04907
                       0.01007
                                 4.872 1.46e-06 ***
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 3.307 on 523 degrees of freedom
                              Adjusted R-squared: 0.198
Multiple R-squared: 0.201,
F-statistic: 65.79 on 2 and 523 DF, p-value: < 2.2e-16
                                                                                                          [2]
                Note that the predicted line is non-linear
    25:
    20
egew
Mage
                                                                     colour
                                                                          linear prediction
    10
                                      10
                                                     15
                                  educ
```

Regression with quadratic term: Calculating partial effect

Note- wage = beta0 + beta1*educ + beta2*educsq + u

Script Editor

```
<- coef(model 2)</pre>
b 2
        <- b_2["educ"]
b educ
                                   Calculate min or max point for partial effect,
b educsq <- b 2["educsq"]</pre>
                                                educ*=-beta1/2*beta2
-b_educ / (2*b_educsq)
b_educ + 2*b_educsq*5
b_educ + 2*b_educsq*6.18
                                 Partial effect of educ on wage = beta1 + 2*beta2*educ
b_educ + 2*b_educsq*10
b educ + 2*b educsq*15
                                                 Calculate partial effect at the mean
(mean_educ <- mean(wage1$educ))</pre>
(pem_educ <- b_educ + 2*b_educsq*mean_educ)</pre>
pe_educ <- b_educ + 2*b_educsq*wage1$educ
                                                   Calculating average partial effect
(ape educ <- mean(pe educ))
```

Console

```
> # Calculate min or max point for partial effect, educ~=-Detal/2~Deta2
> b_educ <- b_2["educ"]
> b_educsq <- b_2["educsq"]
> -b_educ / (2*b_educsq)
    educ
6.189827
> # Partial effect of educ on wage = betal + 2*beta2*educ
> b_educ + 2*b_educsq*5
    educ
-0.1167755
> b_educ + 2*b_educsq*6.18
    educ
-0.0009644896
> b_educ + 2*b_educsq*10
    educ
0.373949
> b_educ + 2*b_educsq*15
    educ
0.8646734

# Calculate partial effect at the mean
> (mean_educ <- mean(wage1$educ))
[1] 12.56274
> (pem_educ <- b_educ + 2*b_educsq*mean_educ)
    educ
0.6254686
# Calculating average partial effect
> pe_educ <- b_educ <- b_educ <- b_educ <- cduc)
[1] 0.6254686</pre>
```

Regression with interaction term

- [1] Regression without interaction term i.e. wage = beta0 + beta1*educ + beta2*exper +beta3*tenure
- [2]- Generate interaction term
- [3]- Regres<mark>sion with</mark> interaction term i.e. wage = beta0 + beta1*educ + beta2*exper +beta3*tenure + beta4*<u>educ*exper</u>
- [4] Calculate partial effect of education on wage at several levels of experience (=beta1 + beta4*exper)

Script Editor

```
model_5 <- lm(wage ~ educ + exper + tenure, wage1)</pre>
summary(model_5)
wage1 %<>% mutate(wagehat5 = fitted(model_5))
                                                                        [1]
ggplot(wage1, aes(x = educ)) +
  theme_bw()
  geom_point(aes(y = wage, col = 'wage')) +
  geom_point(aes(y = wagehat5, col = 'linear predictor'))
wage1 %<>% mutate(educXexper = educ*exper,
                   experXtenure = exper*tenure)
model 6 <- lm(wage ~ educ + exper + tenure + educXexper, wage1)</pre>
summary(model 6)
wage1 %<>% mutate(wagehat6 = fitted(model 6))
ggplot(wage1, aes(x = educ)) +
  theme bw() +
  geom_point(aes(y = wage, col = 'wage')) +
  geom_point(aes(y = wagehat6, col = 'linear predictor'))
b_6 \leftarrow coef(model_6)
b educ <- b_6["educ"]
                                                                         [4]
b educexper <- b 6["educXexper"]</pre>
b educ + b educexper*10
b educ + b educexper*17
b educ + b educexper*30
```

Console and Plots pane

```
lm(formula = wage ~ educ + exper + tenure, data = wage1)
Residuals:
    Min
              1Q Median
                               ЗQ
 -7.6068 -1.7747 -0.6279 1.1969 14.6536
Coefficients:
             Estimate Std. Error t value Pr(>|t|)
7.820 2.93e-14 ***
tenure
              0.16927
                          0.02164
Signif. codes: 0 '***, 0.001 '**, 0.01 '*, 0.05 '.' 0.1 ' ' 1
Residual standard error: 3.084 on 522 degrees of freedom
Multiple R-squared: 0.3064, Adjusted R-squared: 0.3024
F-statistic: 76.87 on 3 and 522 DF, p-value: < 2.2e-16
    20
                                                                                      colour
  ege
10
                                                                                           linear predictor
                                                                                            wage
           0
                                                                 15
                                          educ
lm(formula = wage ~ educ + exper + tenure + educXexper, data = wage1)
Residuals:
 Min 1Q Median 3Q Max
-7.6112 -1.7751 -0.6349 1.2313 14.6414
Coefficients:
              Estimate Std. Error t value Pr(>|t|)
(Intercept) -2.6534311 1.1191203 -2.371 0.0181 * educ 0.5813908 0.0852000 6.824 2.47e-11 ***
                                     0.304 0.7616
              0.0123227 0.0405945
exper
                                     7.793 3.58e-14 ***
tenure
              0.1690064 0.0216877
educXexper
            0.0008555 0.0033102 0.258 0.7962
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 3.087 on 521 degrees of freedom
Multiple R-squared: 0.3065, Adjusted R-squared: 0.
F-statistic: 57.57 on 4 and 521 DF, p-value: < 2.2e-16
                                Adjusted R-squared: 0.3012
    25
    20
                                                                                      colour
    15
 Mage
10
                                                                                           linear predictor
                                                                                           wage
      5
      0
           0
                              5
                                               10
                                                                 15
                                         educ
```

```
Console ctd...
> b_educ + b_educexper*10
        educ
0.5899455
> b_educ + b_educexper*17
        educ
0.5959339
> b_educ + b_educexper*30
        educ
0.607055
```

Regression with rescaled variables

Script Editor

```
CEOSAL2 <- read.csv(paste0(directory, "CEOSAL2.csv")) # CEO salary example

CEOSAL2 %<>% mutate(salary_d = salary*1000)# Rescale sales from millions of dollars to thousands of dollars

CEOSAL2 %<>% mutate(sales_k = sales*1000) # Rescale salary from thousands of dollars into dollars

CEOSAL2 %>%

select(salary, salary_d, sales, sales_k, profits) %>% # Descriptive statistics

stargazer(type = "text", digits = 0)

lm(salary ~ sales + profits, CEOSAL2) %>% summary

lm(salary_d ~ sales + profits, CEOSAL2) %>% summary

lm(salary ~ sales_k + profits, CEOSAL2) %>% summary

lm(salary d ~ sales k + profits, CEOSAL2) %>% summary

lm(salary d ~ sales k + profits, CEOSAL2) %>% summary

lm(salary d ~ sales k + profits, CEOSAL2) %>% summary
```

```
Console
 Statistic N Mean St. Dev.
salary_d 177 866 588 100
salary_d 177 865,864 587,589 100,0
sales 177 3,529 6,089 29
sales_k 177 3,529,463 6,088,654 29,00
profits 177 208 404 -463
  m(formula = salary ~ sales + profits, data = CEOSAL2)
 Min 1Q Median 3Q Max
-818.8 -313.2 -108.7 241.6 4485.1
                    Estimate Std. Error t value Pr(>|t|)
(Intercept) 728.87174 47.01705 15.502 <22-16 ***
sales 0.01749 0.01109 1.578 0.1164
profits 0.36206 0.16689 2.169 0.0314 *
 Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 539.3 on 174 degrees of freedom
Multiple R-squared: 0.1671, Adjusted R-squared: 0.1575
F-statistic: 17.45 on 2 and 174 DF, p-value: 1.235e-07
 Call:
lm(formula = salary_d ~ sales + profits, data = CEOSAL2)
 Residuals:
 Min 1Q Median 3Q Max
-818758 -313217 -108699 241586 4485057
 Coefficients:
profits
 Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 539300 on 174 degrees of freedom
Multiple R-squared: 0.1671, Adjusted R-squared: 0.1575
F-statistic: 17.45 on 2 and 174 DF, p-value: 1.235e-07
 lm(formula = salary ~ sales_k + profits, data = CEOSAL2)
 Residuals:
  Min 1Q Median 3Q Max
-818.8 -313.2 -108.7 241.6 4485.1
 Coefficients:
 Estimate Std. Error t value Pr(>|t|)
(Intercept) 7.289e+02 4.702e+01 15.502 <2e-16 ***
sales_k 1.749e-05 1.109e-05 1.578 0.1164
profits 3.621e-01 1.669e-01 2.169 0.0314 *
                                                                    0.0314 *
 Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 539.3 on 174 degrees of freedom
Multiple R-squared: 0.1671, Adjusted R-squared: 0.1575
F-statistic: 17.45 on 2 and 174 DF, p-value: 1.235e-07
```

Console ctd...

When variables are rescaled, the coefficients are rescaled.

Regression with logged rescaled variables

Script Editor

```
lm(salary ~ sales + profits, CEOSAL2) %>% summary
lm(lsalary ~ sales + profits, CEOSAL2) %>% summary
lm(salary ~ 1sales + profits, CEOSAL2) %>% summary
lm(lsalary ~ lsales + profits, CEOSAL2) %>% summary
           % mutate(lsalary_d = log(salary_d))
CEOSAL2 %<>
CEOSAL2 %<>% mutate(lsales_k = log(sales_k))
              statistics
CEOSAL 2
 select(lsalary, lsalary_d, lsales, lsales k, profits) %>%
stargazer(type = "text", digits = 1)
 Regressions with original logged variables and rescaled logged variables
lm(lsalary ~ lsales + profits, CEOSAL2) %>% summary
lm(lsalary_d ~ lsales + profits, CEOSAL2) %>% summary
lm(lsalary ~ lsales_k + profits, CEOSAL2) %>% summary
lm(lsalary_d ~ lsales_k + profits, CEOSAL2) %>% summary
```

Console

```
Statistic N Mean St. Dev. Min
......
                  588
salary 177 866
                         100
                               5,299
salary_d 177 865,864 587,589 100,000 5,299,000
      177 3,529 6,089 29
                                51,300
sales
sales_k 177 3,529,463 6,088,654 29,000 51,300,000
profits 177 208 404 -463
                               2,700
lm(formula = salary ~ sales + profits, data = CEOSAL2)
Residuals:
 Min 1Q Median
                 3Q
-818.8 -313.2 -108.7 241.6 4485.1
```

Console ctd... Coefficients: Estimate Std. Error t value Pr(>|t|) (Intercept) 728.87174 47.01705 15.502 <2e-16 0.01749 sales 0.01109 1.578 0.1164 profits 0.36206 0.16689 2.169 0.0314 * Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1 Residual standard error: 539.3 on 174 degrees of freedom Multiple R-squared: 0.1671, Adjusted R-squared: 0.1575 F-statistic: 17.45 on 2 and 174 DF, p-value: 1.235e-07 lm(formula = salary_d ~ sales + profits, data = CEOSAL2) Residuals: Min 10 Median 30 Max -818758 -313217 -108699 241586 4485057 Coefficients: Estimate Std. Error t value Pr(>|t|) <2e-16 *** 47017.05 15.502 (Intercept) 728871.74 sales 11.09 1.578 0.1164 profits 362.06 166.89 2.169 0.0314 * Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' ' 1 Residual standard error: 539300 on 174 degrees of freedom Multiple R-squared: 0.1671, Adjusted R-squared: 0.1575 F-statistic: 17.45 on 2 and 174 DF, p-value: 1.235e-07 lm(formula = salary ~ sales k + profits, data = CEOSAL2) Residuals: 1Q Median Min 3Q -818.8 -313.2 -108.7 241.6 4485.1 Coefficients: Estimate Std. Error t value Pr(>|t|) (Intercept) 7.289e+02 4.702e+01 15.502 <2e-16 *** 1.749e-05 1.109e-05 1.578 sales k 0.1164 3.621e-01 1.669e-01 2.169 profits 0.0314 * Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1 Residual standard error: 539.3 on 174 degrees of freedom Multiple R-squared: 0.1671, Adjusted R-squared: 0.1575 F-statistic: 17.45 on 2 and 174 DF, p-value: 1.235e-07 lm(formula = salary_d ~ sales_k + profits, data = CEOSAL2) Residuals: 1Q Median 3Q -818758 -313217 -108699 241586 4485057 Coefficients: Estimate Std. Error t value Pr(>|t|) <2e-16 *** (Intercept) 7.289e+05 4.702e+04 15.502 1.749e-02 1.578 1.109e-02

3.621e+02 1.669e+02

2.169

Signif. codes: 0 '***, 0.001 '**, 0.01 '*, 0.05 '., 0.1 ', 1

0.0314 *

profits

Console ctd...

```
Residual standard error: 539300 on 174 degrees of freedom
Multiple R-squared: 0.1671, Adjusted R-squared: 0.1575
F-statistic: 17.45 on 2 and 174 DF, p-value: 1.235e-07
Call:
lm(formula = salary ~ sales + profits, data = CEOSAL2)
Residuals:
   Min
           10 Median
                          30
                                Max
 -818.8 -313.2 -108.7 241.6 4485.1
Coefficients:
             Estimate Std. Error t value Pr(>|t|)
                                          <2e-16 ***
(Intercept) 728.87174
                        47.01705 15.502
sales
              0.01749
                         0.01109
                                   1.578
                                            0.1164
              0.36206
                          0.16689
                                    2.169
                                            0.0314 *
profits
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 539.3 on 174 degrees of freedom
Multiple R-squared: 0.1671, Adjusted R-squared: 0.1575
F-statistic: 17.45 on 2 and 174 DF, p-value: 1.235e-07
  # Log-level
                              . CEOSAL2) %>% summary
 lm(lsalary
Call:
lm(formula = lsalary ~ sales + profits, data = CEOSAL2)
Residuals:
                    Median
                                 3Q
2.00995 -0.35343 0.02414 0.38979 2.04681
Coefficients:
             Estimate Std. Error t value Pr(>|t|)
(Intercept) 6.433e+00 4.808e-02 133.796 <2e-16 ***
            2.556e-05 1.134e-05 2.255
                                           0.0254 *
sales
profits
            2.872e-04 1.707e-04 1.683
                                           0.0942 .
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 0.5515 on 174 degrees of freedom
Multiple R-squared: 0.1813, Adjusted R-squared: 0.1719
F-statistic: 19.26 on 2 and 174 DF, p-value: 2.769e-08
Call:
lm(formula = salary ~ lsales + profits, data = CEOSAL2)
Residuals:
   Min
           1Q Median
                         3Q
                               Max
-906.2 -278.8 -124.8 214.1 4391.0
Coefficients:
             Estimate Std. Error t value Pr(>|t|)
(Intercept) -102.2816
                       239.4181 -0.427 0.669755
                                   3.609 0.000401 ***
lsales
             125.1623
                         34.6779
profits
               0.3036
                          0.1228
                                    2.472 0.014379 *
Signif. codes: 0 '***, 0.001 '**, 0.01 '*, 0.05 '., 0.1 ', 1
Residual standard error: 523.9 on 174 degrees of freedom
Multiple R-squared: 0.214,
                                Adjusted R-squared: 0.205
F-statistic: 23.69 on 2 and 174 DF, p-value: 7.955e-10
```

Console ctd... lm(formula = lsalary ~ lsales + profits, data = CEOSAL2) Residuals: 1Q Median Min 3Q -2.1407 -0.3143 -0.0193 0.3225 1.9013 Coefficients: Estimate Std. Error t value Pr(>|t|) (Intercept) 5.1450930 0.2347317 21.919 < 2e-16 *** 5.697 5.1e-08 *** lsales 0.1936986 0.0339991 profits 0.0001786 0.0001204 1.483 0.14 Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1 Residual standard error: 0.5137 on 174 degrees of freedom Multiple R-squared: 0.2898, Adjusted R-squared: 0.2817 F-statistic: 35.51 on 2 and 174 DF, p-value: 1.17e-13 Statistic N Mean St. Dev. Min 177 6.6 0.6 4.6 lsalary 8.6 lsalary_d 177 13.5 0.6 11.5 15.5 lsales 177 7.2 1.4 lsales_k 177 14.1 1.4 3.4 10.8 177 14.1 1.4 177 207.8 404.5 10.3 17.8 -463 2,700 m(lsalary d \sim lsales k + profits, CEOSAL2) %>% summary lm(formula = lsalary_d ~ lsales_k + profits, data = CEOSAL2) Residuals: Min 1Q Median 30 Max -2.1407 -0.3143 -0.0193 0.3225 1.9013 Coefficients: Estimate Std. Error t value Pr(>|t|) (Intercept) 1.071e+01 4.676e-01 22.917 < 2e-16 *** 5.697 5.1e-08 *** lsales k 1.937e-01 3.400e-02 profits 1.786e-04 1.204e-04 1.483 0.14 Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1 Residual standard error: 0.5137 on 174 degrees of freedom

When logged variables are rescaled, the coefficients do not change.

Multiple R-squared: 0.2898, Adjusted R-squared: 0.2817 F-statistic: 35.51 on 2 and 174 DF, p-value: 1.17e-13